



WESTFIELD SPECIALTY®

Misc. Professional Liability Recent Wins

ACCOUNT DESCRIPTION	RISK STATE	POLICY AGGREGATE LIMIT (\$)	REVENUES (\$)	DIFFERENTIATOR	PREMIUM (\$)
Business Mgmt Consultant	NY	\$ 3,000,000.00	\$2,500,000.00	Challenging BPO Operations	\$ 6,500.00
Claims Third Party Administrator	Florida	\$ 5,000,000.00	\$18,000,000.00	Benefits Administration	\$ 32,000.00
Freight Forwarder - Logistics provider	Georgia	\$ 2,000,000.00	\$9,000,000.00	Contingent PD	\$ 16,500.00
Scientific & Technical Consultant	Illinois	\$ 1,000,000.00	\$2,000,000.00	Highly Technical Consulting	\$ 7,000.00
Title Agent	Virginia	\$ 5,000,000.00	\$11,000,000.00	High Volume of Transactions	\$ 42,000.00
Staffing/HR Services company	Massachussetts	\$ 2,000,000.00	\$2,500,000.00	Multi Service Staffing	\$ 12,000.00
Real Estate Agent	NY	\$ 2,000,000.00	\$1,500,000.00	High Value Properties	\$ 5,000.00
Hotel Management Firm	Texas	\$ 5,000,000.00	\$6,500,000.00	Budget Hotel Management	\$ 22,500.00
Franchisor	Tennessee	\$ 1,000,000.00	\$2,500,000.00	New Operation	\$ 11,000.00

KEY CONTACT

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